

# Miguel Palacios

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## WORK EXPERIENCE

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- 2009 – present. **Owen Graduate School of Management, Vanderbilt University**  
*Assistant Professor of Finance.*
- 2001 – present. **Lumni Inc.**  
*Co-founder, board member, head of research. Lumni structures and manages funds that invest in student's future earnings.*
- 2001 – 2003. **The Batten Institute, The Darden School, University of Virginia**  
*Batten Fellow*
- Summer 2000. **ValuePartners LLC.**  
*Summer Associate. Italian Strategy Consulting firm.*
- 1997 – 1999. **Sigma S.A.**  
*Economic Studies Analyst. Internal consulting for Chilean conglomerate.*
- 1997. **Colegio Los Nogales**  
*Physics teacher. Los Nogales is a private K-12 school in Bogotá, Colombia.*

## RESEARCH INTERESTS

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- Human capital and asset-pricing
- Labor Economics

## EDUCATION

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- Ph.D. in Business Administration, Finance, University of California, Berkeley, 2009
- M.A. in Economics, University of California, Berkeley, 2005  
*Fields: Economic Theory, Labor Economics*
- M.B.A., Darden Graduate School of Business Administration, University of Virginia, 2001
- B.S. in Mechanical Engineering, Universidad de los Andes, Bogotá, Colombia, 1997

## PUBLICATIONS AND WORKING PAPERS

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### Books and monographs

- *Investing in Human Capital: A Capital Markets Approach to Student Funding*, Cambridge University Press, 2004.
- *Investing in Emerging Markets*, The Research Foundation of AIMR (with Robert Bruner, Robert Conroy, Wei Li, and Elizabeth O'Halloran), 2003.

### Publications

- "Human Capital as an Asset Class: Implications from a General Equilibrium Model", 2015. *Review of Financial Studies*, Vol. 28, No. 4, pp. 978-1023.
- "Overemphasized Costs and Underemphasized Benefits of Income Contingent Financing", in Chapman, Bruce, Timothy Higgins, and Joseph E. Stiglitz, eds. *Income Contingent Loans: Theory, Practice and Prospects*. Palgrave Macmillan, 2014.
- "Dynamic Financial System: Complexity, Fragility and Regulatory Principles", 2013. With Tom Ho and Hans R. Stoll. *Financial Markets, Institutions & Instruments* 22, no. 1: 1-42.
- "Regulatory Principles for the Financial System", 2012. With Tom Ho and Hans Stoll. *Journal of Derivatives*, Vol. 20, No. 1, pp. 19-37. Solicited for 20<sup>th</sup> anniversary issue of the journal.

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## Working papers

- “Labor Leverage and the Cross-Section of Stock Returns,” (with Andrés Donangelo, Francois Gourio, and Matthias Kehrig). Working paper, 2017. *Revise and Resubmit at the Journal of Financial Economics*.
- “Training the Doubtful and Timid” (with Alex Stomper), Working paper, 2016.
- “Measuring Aversion to Debt: An Experiment among Student Loan Candidates” (with Gregorio Caetano and Harry Patrinos), Working paper, 2015.
- “General Equilibrium Asset-Pricing Implications of Mobile Human Capital” (with Andrés Donangelo and Esther Eiling), Working paper, 2016.
- “Good Students, or Good Universities? Determinants of University Quality” (with Angela Boatman, Jaime Carrillo and Juan Herreño). Working paper, 2015.
- “Labor Income and the Cross-Section of Asset Returns,” Working paper, 2010.

## Work in progress

- “Idiosyncratic Labor Income in a Production General Equilibrium Model” (with Johnathan Loudis and Larry Schmidt), 2016.
- “Healthcare policy and portfolio choice” (with Sara Holland)
- “Predictable Demographic Change and Human Capital Returns”

## Selected non-academic publications and Op. Eds.

- “A Better Way to Finance that College Degree”, Op. Ed. with Andrew P. Kelly. The Wall Street Journal, April 14, 2014.
- “Investing in Value, Sharing Risk; Financing Higher Education Through Income Share Agreements”, American Enterprise Institute Series on Reinventing Financial Aid, 2014.
- “Options for Financing Lifelong Learning”, World Bank Discussion Papers 2994, 2003.
- “Equity-like Instruments for Financing Education”, Cato Institute Policy Analysis Paper No. 462. 2002.

## Selected media mentions

- “A Guide to Income-Share Agreements, which some see as a better way to finance college”, April 14, 2015. The Chronicle of Higher Education <http://chronicle.com/article/A-Guide-to-Income-Share/229321/>.
- “Escaping the student-debt trap”, Miguel Palacios is interviewed by Kate Bachelder in The Wall Street Journal, June 13th 2014. <http://www.wsj.com/articles/the-weekend-interview-escaping-the-student-debt-trap-1402699281>.
- “Instead of Student Loans, investing in Futures”, May 30, 2011. <http://opinionator.blogs.nytimes.com/2011/05/30/instead-of-student-loans-investing-in-futures/>.
- “A way to pay for College, with dividends”, June 2, 2011. <http://opinionator.blogs.nytimes.com/2011/06/02/a-way-to-pay-for-college-with-dividends/>

## PROFESSIONAL ACTIVITIES

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### Conference and seminar presentations:

- **2016:** Labor and Finance conference (SITE), III Labor and Finance Group conference, Public Economics Theory conference (Fundacao Getúlio Vargas, Brazil)
- **2015:** Australian National University, European Finance Association Conference, Finance Cavalcade (discussant), Labor and Finance conference (SITE, discussant), McGill University, University of British Columbia, University of Calgary, University of Colorado, Western Finance Association (discussant)
- **2014:** Stanford University (SITE), University of British Columbia, Western Finance Association (discussant), Financial Management Association (Nashville), HEC Paris
- **2013:** International Economics Association Conference on Income-Contingent Loans, University of Paris Dauphine
- **2012:** University of Washington, Mitsui Finance Conference (University of Michigan), ZEW (Mannheim, Germany)
- **2011:** Australian National University, European Financial Management Association Conference, Finance Cavalcade (University of Michigan), Finance Down Under Conference (University of Melbourne), University of Leicester, University of Naples Federico II, University of New South Wales, University of North Carolina, University of Virginia
- **2010:** Northern Finance Association, University of Memphis, Vanderbilt University
- **2009:** Essec, Hong Kong University of Science and Technology, IESE, Indiana University, Instituto de Empresa, University of Houston, University of Toronto, Vanderbilt University
- **2002 – 2008:** World Bank (2002), International Finance Corporation (2003), University of Virginia (2003), Libertad y Desarrollo, Santiago de Chile (2004), Korean Education Ministry, Seoul (2007), University of California, Berkeley (2008)

### Referee service:

American Economic Review, European Economic Review, Economic Journal, Journal of Empirical Finance, Journal of Finance, Journal of Higher Education, Journal of Mathematical Economics, Management Science, Review of Economics and Statistics, and Review of Financial Studies.

**Other:** Founding member of the labor and finance group, member of the Macro Finance Society, EFA Annual Meeting Program Committee, FMA Annual Meeting Program Committee.

## TEACHING EXPERIENCE

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### Vanderbilt University

- **MBA and MSF:** International Financial Markets and Instruments, Corporate Financial Policy, Corporate Valuation
- **Executive MBA:** Corporate Value Management

### University of California, Berkeley, as Graduate Student Instructor

- **MBA:** Introduction to finance, Futures, options & derivatives, Corporate finance, Behavioral finance, Macroeconomics.
- **Master in Financial Engineering:** Success and failure in financial innovation, Stochastic calculus, Design of corporate securities

## **AWARDS AND FELLOWSHIPS**

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- **Outstanding Graduate Instructor Award**, 2006-2007
- **Batten Fellow**, youngest Fellow, received fellowship for being a “young, high potential scholar”
- **William Michael Shermet Award**, given to 12 students in recognition of academic excellence and contribution to the intellectual life of the school during the first academic year at the Darden M.B.A.
- **Faculty Award for Academic Excellence**, given to the top 10% of the Darden M.B.A. class
- **Raven Society**, membership given “in recognition of scholarship achievement, of service to the University of Virginia, and of promise of future advancement on the intellectual field.”

## **OTHER INFORMATION**

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- **Nationality:** U.S. and Colombian citizenship
- **Languages:** Fluent in English and Spanish, basic Italian.